



**New Construction or
 Substantial Rehabilitation of
 Apartment Properties**

ELIGIBLE PROPERTIES:

Proposed new construction or substantial rehabilitation apartment properties.

In order to qualify as a substantial rehabilitation project either (1) the cost of repairs, replacements and improvements exceeds the greater of 15% of the estimated replacement cost after completion of all repairs, or (2) \$6,500 per unit adjusted by the local HUD high cost percentage; or two or more building systems are being replaced.

LOAN TYPE:

Construction and permanent loan.

MAXIMUM LOAN:

New Construction:

Amount equal to the lesser of:

1. Statutory unit mortgage limits adjusted by cost not attributable to dwelling use; or
2. 90% of the HUD estimated replacement cost; or
3. 1.11 debt service coverage.

Substantial Rehabilitation Projects:

Amount equal to the lesser of the three criteria above; or

4. 90% of the sum of the HUD estimated cost of repair and rehabilitation and the "as is" value of the property.

INTEREST RATES:

Fixed rate determined by market rates at the time of rate lock.

AMORTIZATION:

Construction loan which converts into a 40-year, fully amortizing loan.

PERSONAL RECOURSE:

Non-recourse.

ASSUMABILITY:

Assumable, subject to CWCapital approval.

SUBORDINATE FINANCING:

Generally not permitted, special requirements apply.

PREPAYMENT:

Negotiable.

WAGE REQUIREMENTS:

Adherence to Davis-Bacon prevailing wage laws is required.

ANNUAL MORTGAGE INSURANCE PREMIUM:

During the construction period, the MIP is paid annually in advance, based on a rate established by HUD. The rate is fixed at initial endorsement. After commencement of amortization, the MIP is escrowed monthly based on the average principal balance.

ESCROWS:

Monthly escrows for real estate taxes, property insurance, reserves for replacement (as determined by HUD) and mortgage insurance premiums.

hardworking + successful + prepared + accomplished
innovative + versatile + knowledgeable + resourceful
reliable + efficient + collaborative + flexible + creative
adaptable + prepared + problem solver
flexible + responsive

COMMERCIAL SPACE:	Up to 10% of the gross floor area of the project. Commercial income cannot exceed 15% of gross project income.
ENVIRONMENTAL ISSUES:	Special rules apply for properties that are located in Flood Hazard Zones as designated by FEMA. Phase I site assessment required.
APPLICATION FEE:	A non-refundable fee of 0.3% of the requested mortgage amount is payable to HUD at the time of application, plus estimated underwriting costs for market study, appraisal, architectural/engineering report, cost analysis, environmental assessment and other loan processing costs.
INSPECTION FEE:	For New Construction projects, 0.5% of the mortgage amount is payable to HUD at Initial Endorsement. For Sub-Rehabilitation Projects, 0.5% of the cost of improvements is paid to HUD at Initial Endorsement.
FINANCING AND PLACEMENT FEES:	Negotiable.
LIHTC:	Program can be used in conjunction with Low Income Housing Tax Credits.
BOND ENHANCEMENT:	Program can be used to provide a AAA rating of tax exempt bonds.
CLOSING EXPENSES:	Standard transaction costs, including legal fees, title insurance and survey.
BSPRA:	Program permits the use of a Builders and Sponsors Profit and Risk Allowance for the partial fulfillment of the equity requirement of the loan.
OTHER HUD REQUIREMENTS:	Cash escrows or letters of credit are required for the following: <ol style="list-style-type: none">1. Forecasted operating deficits, to be released one year after final endorsement if breakeven operations have been achieved.2. 2% of the mortgage amount for working capital, to be released one year after project completion if loan is not in default.3. 100% performance and 100% payment bond or a letter of credit equal to 15% or 25% (depending on structure type) of the construction contract.4. If not covered by performance and payment bond, 2.5% of the construction contract amount as latent defects guarantee.5. 100% of off-site construction costs.
HUD PROCESSING TIME:	One or two stages for HUD Multifamily Accelerated Processing (MAP) procedures: <ol style="list-style-type: none">1. Pre-Application Stage: 45 days for review.2. Firm Commitment Stage: 45 days for review.3. One stage combining items 1 and 2 above: 60 days.
PRELIMINARY SUBMISSION PACKAGE:	Include the following in your request for a loan quote: <ol style="list-style-type: none">1. Property description and location map.2. Number of units with breakdown of proposed rents by unit type.3. Pro forma operating budget, including breakdown of other income.4. Development cost estimate.5. Acquisition cost of land.6. Sponsor resume.